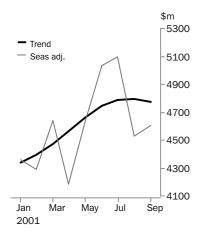


LENDING FINANCE

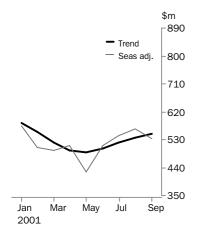
AUSTRALIA

EMBARGO: 11:30AM (CANBERRA TIME) TUES 13 NOV 2001

Personal finance



Lease finance



■ For further information about these and related statistics, contact
Sue Creek on Sydney
02 9268 4784, or the
National Information and
Referral Service on
1300 135 070.

SEPTEMBER KEY FIGURES

TREND ESTIMATES	Aug 2001 \$m	Sep 2001 \$m	% change Aug 2001 to Sep 2001
Housing finance for owner occupation	7 961	8 041	1.0
Personal finance	4 796	4 771	-0.5
Commercial finance	15 814	15 645	-1.1
Lease finance	535	548	2.4

% change Aug 2001 Sep 2001 Aug 2001 to SEASONALLY ADJUSTED Sep 2001 \$m \$m Housing finance for owner occupation 7 7 1 0 7 996 3.7 Personal finance 4 529 4 607 1.7 Commercial finance 15 900 15 522 -2.4Lease finance 566 533 -5.8

SEPTE MBER KEY POINTS

HOUSING FINANCE FOR OWNER OCCUPATION

- The seasonally adjusted series for the value of total housing finance commitments for owner occupation rose by 3.7%, following a 3.8% fall in August.
- The trend series grew for the thirteenth consecutive month, up 1.0% in September.

PERSONAL FINANCE

- In September 2001, the seasonally adjusted series for total personal finance commitments rose by 1.7%, following a 11.1% fall in the previous month. The fixed lending series decreased by 6.4%, while revolving credit commitments rose by 8.7%.
- The total personal finance trend series fell by 0.5% in September 2001, following a 0.2% rise in August. The trend estimate for both fixed lending and revolving credit commitments decreased by 0.5%.

COMMERCIAL FINANCE

- The volatile seasonally adjusted total commercial finance series decreased by 2.4% in September 2001, following a 9.2% rise in the previous month. Fixed lending commitments fell by 13.5%, while the revolving credit series increased by 17.0%.
- The commercial finance trend estimate fell by 1.1% in September. The fixed lending trend decreased by 1.2%, and revolving credit commitments fell by 0.9%.

LEASE FINANCE

- In September 2001, the seasonally adjusted total lease finance series fell by 5.8%.
- The total lease finance trend series increased by 2.4% in September 2001.

NOTES

FORTHCOMING ISSUES	ISSUE	RELEASE DATE

 October 2001
 12 December 2001

 November 2001
 23 January 2002

 December 2001
 15 February 2002

 January 2002
 14 March 2002

 February 2002
 15 April 2002

 March 2002
 14 May 2002

CHANGES IN THIS ISSUE

As announced in the August 2001 issue, Table 6: Commercial Finance Commitments is now changed, removing the separate identification of commitments for Factoring. These commitments are now included in the Other category of the same table. Queries regarding this change may be directed to Sue Creek on 02 9268 4317 or email <code>sue.creek@abs.gov.au</code>.

Dennis Trewin Australian Statistician HOUSING FINANCE FOR OWNER OCCUPATION

The seasonally adjusted series for the value of total housing finance commitments for owner occupation rose by 3.7%, following a 3.8% fall in August.

The trend series for the value of commitments grew for the thirteenth consecutive month, rising by 1.0% to \$8 041 million in September 2001.

For further information refer to *Housing Finance For Owner Occupation, Australia* (Cat. no. 5609.0).

PERSONAL FINANCE

The seasonally adjusted series for total personal finance commitments increased by 1.7% to \$4 607 million in September 2001, following a 11.1% fall in the previous month. The fixed lending series decreased by 6.4% to \$1 971 million, while revolving credit commitments rose by 8.7% to \$2 636 million.

In September 2001, the personal finance trend series fell by 0.5% to \$4 771 million after its highest peak in August.

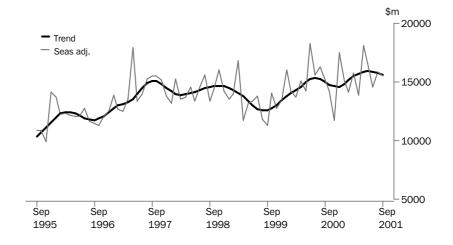
In original terms, a decrease was observed for all the purposes of fixed lending. Total motor vehicles (down \$132 million) was the main contributor to the \$337 million fall.

COMMERCIAL FINANCE

The volatile seasonally adjusted total commercial finance series decreased by 2.4% in September 2001, following a 9.2% rise in the previous month. Fixed lending commitments fell by 13.5% to \$8 734 million after peaking in August - the highest level since June 2000. The revolving credit series increased by 17.0% to \$6 788 million.

The commercial finance trend estimate has fallen 1.1% to \$15 645 million in September 2001. The fixed lending trend, which had reached a historical peak at \$9 627 million in July, has steadily decreased to \$9 461 million in September. Revolving credit trend commitments fell 0.9% to \$6 184 million - the fourteenth consecutive month of decline.

In original terms, the decrease in fixed lending estimates was driven by a 33.3% (or \$978 million) fall in commitments for other purposes and a 17.2% (or \$728 million) fall for purchase of real property.



LEASE FINANCE

In September 2001, the seasonally adjusted total lease finance series fell 5.8% to \$533 million after three consecutive months of growth.

The total lease finance trend series rose by 2.4% in September 2001, to \$548 million. In original terms, lease commitments have decreased by 13.4% to \$493 million, with total motor vehicles (down 19.9%) and electronic data processing equipment finance (down 13.6%) having the largest falls in dollar terms.

	SECURED H	OUSING(a)	PERSON	۹L		COMMER	CIAL		LEASE.
	Construction and purchase of dwellings	Alterations and additions	Fixed loan facilities	Revolving credit facilities(b)	Total	Fixed loan facilities	Revolving credit facilities(b)	Total	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • •			• • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • •
2000				Origina	I				
September	5 204	223	1 756	2 261	4 017	7 546	7 054	14 600	461
October	5 342	242	1 767	2 241	4 008	7 297	6 056	13 352	433
November	6 149	257	1 891	2 853	4 745	7 529	5 092	12 621	477
December	5 802	246	1 773	2 477	4 251	7 734	10 372	18 105	812
2001	0 002	2.0	20		. 202		10 0.1	10 100	011
January	5 302	213	1 743	2 141	3 884	6 253	6 299	12 552	427
February	5 666	237	1 795	2 084	3 879	7 202	5 310	12 512	425
March	7 135	291	2 068	2 642	4 710	8 421	6 467	14 888	501
April	6 528	267	1 773	2 123	3 896	7 281		12 546	441
May	8 296	336	2 231	2 123 2 870	5 100	10 934	5 265 8 097	19 032	441
•									
June	7 700	328	2 237	3 109	5 346	13 122	7 338	20 460	729
July	7 979	330	2 063	2 999	5 062	9 642	5 555	15 197	596
August	8 208	324	2 126	2 683	4 809	9 919	6 555	16 475	569
September	7 300	293	1 789	2 487	4 276	8 592	6 056	14 647	493
• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • •	Seasonally A	hatsuih	• • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • •
2000				ocasonany 70	ajustou				
September	5 448		1 846	2 341	4 187	7 728	7 414	15 142	491
October	5 333		1 820	2 111	3 931	7 656	6 537	14 193	481
November	5 642		1 831	2 513	4 344	7 146	4 561	11 707	484
December	6 347		1 930	2 555	4 485	7 332	10 183	17 515	802
2001	00		2 000	2 000		. 552	10 100	1. 010	002
January	6 073		1 764	2 593	4 357	7 676	7 418	15 094	575
February	5 853		1 792	2 500	4 292	8 176	6 002	14 178	506
March	6 647		1 935	2 707	4 642	8 769	6 989	15 758	494
April	6 957		1 939	2 247	4 186	8 974	4 940	13 914	510
May	7 435		2 071		4 630	9 988	8 086	18 074	425
June		• •		2 559					
	7 695		2 092	2 943	5 035	9 960	6 578	16 538	512
July	8 013		2 076	3 017	5 093	9 148	5 410	14 558	542
August September	7 710 7 996		2 104 1 971	2 425 2 636	4 529 4 607	10 097 8 734	5 803 6 788	15 900 15 522	566 533
• • • • • • • • •		• • • • • • • • • • •			• • • • • • • •	• • • • • • • •			
				Trend					
2000									
September	5 509		1 859	2 382	4 241	7 594	7 376	14 970	488
October	5 590		1 844	2 384	4 228	7 501	7 259	14 760	526
November	5 708		1 831	2 420	4 251	7 449	7 166	14 615	564
December	5 861		1 826	2 468	4 294	7 515	7 080	14 595	587
2001									
January	6 055		1 836	2 502	4 338	7 778	7 027	14 805	583
February	6 314		1 863	2 531	4 394	8 195	6 952	15 147	555
March	6 628		1 910	2 564	4 474	8 703	6 787	15 490	521
April	6 962		1 966	2 600	4 566	9 163	6 548	15 711	495
May	7 290		2 018	2 644	4 662	9 467	6 352	15 819	489
June	7 581	• •	2 018	2 689	4 744	9 605	6 308	15 913	503
July									
•	7 800		2 072	2 715	4 787	9 627	6 276	15 903	520
August	7 961		2 075	2 721	4 796	9 574	6 240	15 814	535
September	8 041		2 065	2 706	4 771	9 461	6 184	15 645	548

......

⁽a) For owner occupation.

⁽b) New increased credit limits during the period; includes credit cards.



HOUSING FINANCE(a)...... PERSONAL FINANCE.....

	All banks	Permanent building societies	Wholesale lenders n.e.c.	Other lenders	Total	All banks	Credit co-operatives	Finance companies	Other lenders	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2000	• • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • •	• • • • •
July	4 151	176	764	175	5 267	3 135	231	495	170	4 031
August	4 749	199	881	204	6 033	3 683	249	691	210	4 833
September	4 078	187	763	176	5 204	3 087	241	523	167	4 017
October	4 244	178	730	189	5 342	3 033	242	563	170	4 008
November	4 917	222	812	197	6 149	3 684	278	593	190	4 745
December	4 651	178	771	203	5 802	3 233	257	558	202	4 251
2001										
January	4 298	169	647	189	5 302	2 910	246	529	199	3 884
February	4 554	221	681	210	5 666	2 891	246	525	217	3 879
March	5 661	262	946	265	7 135	3 517	283	602	308	4 710
April	5 159	250	896	223	6 528	2 912	233	497	255	3 896
May	6 596	341	1 104	255	8 296	3 975	273	581	272	5 100
June	6 074	328	1 008	290	7 700	4 111	280	699	256	5 346
July	6 295	299	1 064	321	7 979	3 869	279	690	224	5 062
August	6 404	328	1 169	306	8 208	3 604	295	644	266	4 809
September	5 687	275	1 040	298	7 300	3 244	248	566	218	4 276
	(a) Excludes	s alterations and	additions.							



COMMERCIAL AND LEASE FINANCE COMMITMENTS, By Type of Lender: Original

COMMERCIAL FINANCE..... LEASE FINANCE.....

			Money market	Finance	Other			General	Finance	Other	
		All banks	corporations	companies	lenders	Total	All banks	financiers	companies	lessors(a)	Total
,	Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
:	2000	• • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • •
	July	14 214	691	321	950	16 176	123	103	112	65	403
	August	14 152	1 468	504	845	16 969	168	90	137	75	470
	September	11 912	1 313	552	823	14 600	156	119	121	66	461
	October	10 667	1 451	504	731	13 352	137	106	125	65	433
	November	10 780	554	460	828	12 621	160	121	132	64	477
	December	14 376	1 684	649	1 396	18 105	376	242	127	67	812
:	2001										
	January	11 019	493	276	764	12 552	125	139	106	57	427
	February	10 396	1 104	333	678	12 512	143	118	109	55	425
	March	12 629	710	458	1 092	14 888	163	145	118	75	501
	April	10 239	968	342	997	12 546	133	124	114	70	441
	May	15 818	1 529	442	1 242	19 032	158	120	124	79	481
	June	17 690	692	773	1 305	20 460	221	153	245		729
										110	
	July	12 330	975	584	1 308	15 197	167	168	163	98	596
	August	14 012	549	649	1 265	16 475	188	140	135		569
										106	
	September	12 000	879	549	1 219	14 647	130	136	123		493
										103	



PERSONAL FINANCE COMMITMENTS, Fixed Loan Facilities: Original

	New motor cars and station wagons	Used motor cars and station wagons	Total motor vehicles(a)	Individual residential blocks of land	Unsecured owner occupied housing finance(b)	Debt consolidation	Refinancing	Other(c)	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2000	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • •
July	300	412	770	82	34	111	217	404	1 617
August	454	507	1 028	119	31	124	265	479	2 046
September	329	425	814	105	32	123	228	455	1 756
October	328	451	843	96	35	123	244	427	1 767
November	350	476	889	112	39	140	258	454	1 891
December	342	427	833	101	37	125	237	441	1 773
2001									
January	326	472	850	88	33	121	223	428	1 743
February	301	442	808	105	36	150	252	443	1 795
March	361	487	916	130	38	170	294	520	2 068
April	307	414	773	123	36	149	243	449	1 773
May	355	496	918	170	43	199	342	559	2 231
June	351	438	868	172	38	194	347	618	2 237
July	343	439	851	162	35	188	301	526	2 063
August	328	458	874	191	38	176	296	551	2 126
September	279	389	742	151	35	143	239	479	1 789

⁽a) Includes motor cycles and other motor vehicles.



PERSONAL FINANCE COMMITMENTS, Revolving Credit Facilities: Original

NEW AND	INCREASED	CREDIT	LIMITS
---------	-----------	--------	--------

CREDIT	LIMITS	AT	END
OF MON	JTH		

				Cancellations	Total	
	Secured	Unsecured	Total	and reductions	available	Used
Month	\$m	\$m	\$m	\$m	\$m	\$m
2000	• • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • •
July	1 015	1 399	2 414	1 047	103 417	46 882
August	1 072	1 715	2 787	925	98 813	47 661
September	977	1 285	2 261	808	100 413	48 204
October	972	1 269	2 241	986	101 678	48 679
November	1 007	1 846	2 853	775	103 764	49 975
December	971	1 507	2 477	783	105 988	50 635
2001						
January	884	1 258	2 141	978	107 115	51 298
February	928	1 156	2 084	830	108 742	52 111
March	1 075	1 567	2 642	901	110 461	52 462
April	890	1 234	2 123	967	111 552	53 025
May	1 295	1 575	2 870	999	113 407	53 929
June	1 399	1 710	3 109	1 047	115 274	55 582
July	1 097	1 902	2 999	1 290	116 515	56 886
August	1 208	1 474	2 683	1 060	117 763	57 492
September	1 139	1 348	2 487	834	119 408	57 658

⁽b) Includes alterations and additions.

⁽c) Includes boats, caravans and trailers, household goods, travel and holiday and other purposes.



	Construction finance	Purchase of real property	Wholesale finance	Purchase of property plant & equipment	Refinancing	Other	Total	Commitments not drawn at end of month
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2000	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • •
July	581	2 364	438	571	564	3 619	8 136	13 180
August	675	2 621	349	846	1 019	2 441	7 951	11 863
September	868	2 231	347	736	824	2 540	7 546	12 443
October	501	2 392	344	674	867	2 519	7 297	12 047
November	700	2 725	469	798	622	2 215	7 529	11 110
December	698	2 611	352	742	570	2 760	7 734	11 598
2001								
January	446	2 443	354	639	619	1 752	6 253	11 988
February	399	2 662	254	670	1 221	1 995	7 202	11 424
March	751	3 110	374	842	686	2 658	8 421	11 245
April	816	2 832	307	708	538	2 081	7 281	11 236
May	666	3 978	378	845	1 345	3 723	10 934	13 408
June	867	4 867	403	1 179	1 448	4 358	13 122	13 137
July	604	4 194	417	900	623	2 904	9 642	13 347
August	547	4 226	387	951	870	2 938	9 919	12 315
September	747	3 498	332	946	1 112	1 960	8 592	12 165



REVOLVING COMMERCIAL FINANCE AND LEASE FINANCE COMMITMENTS: Original

	REVOLVING (CREDIT FACILITIES			LEASE FINANC	LEASE FINANCE FACILITIES		
	New and increased credit limits	Cancellations and reductions	Total credit limits at end of month	Credit limits used at end of month	Total commitments	Commitments not drawn at end of month		
Month	\$m	\$m	\$m	\$m	\$m	\$m		
2000	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •		
July	8 040	6 219	223 848	126 827	403	309		
August	9 018	8 143	203 472	114 320	470	391		
September	7 054	6 568	204 389	115 344	461	428		
October	6 056	5 968	204 798	115 101	433	397		
November	5 092	5 217	205 028	115 525	477	397		
December	10 372	7 507	210 488	117 758	812	402		
2001								
January	6 299	6 142	210 860	116 686	427	393		
February	5 310	5 335	210 886	119 291	425	419		
March	6 467	6 072	212 043	120 333	501	427		
April	5 265	5 624	211 331	120 344	441	416		
May	8 097	8 527	211 576	120 732	481	391		
June	7 338	6 385	214 419	120 214	729	434		
July	5 555	10 201	210 007	118 610	596	413		
August	6 555	6 592	209 320	117 290	569	420		
September	6 056	8 330	206 817	120 323	493	410		

	SECURED	, FOR OV	VNER OCC	UPATION		UNSECUREI PERSONAL		COMMERCIAL FINANCE			
	Construction of dwellings	Purchase of newly erected dwellings	Purchase of established dwellings under new finance		Alterations and additions	Purchase and construction of dwellings	Alterations and additions	Construction of dwellings for rent or resale	Purchase of dwellings for rent or resale by individuals	,	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2000	• • • • • •	• • • • • •	• • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • •	• • • • •
July	537	188	3 502	1 040	226	13	21	202	1 642	185	7 557
August	604	216	4 076	1 138	243	12	19	250	1 928	185	8 670
September	537	199	3 456	1 013	223	12	19	318	1 624	148	7 548
October	535	174	3 489	1 143	242	10	25	230	1 581	206	7 637
November	554	201	4 110	1 284	257	12	27	400	1 845	234	8 924
December	510	208	3 903	1 181	246	12	25	269	1 831	253	8 438
2001											
January	457	224	3 571	1 051	213	10	23	261	1 668	176	7 654
February	516	206	3 802	1 142	237	12	24	234	1 914	175	8 262
March	677	268	4 727	1 462	291	14	24	436	2 301	207	10 408
April	637	235	4 320	1 336	267	13	24	412	2 156	217	9 615
May	906	303	5 358	1 728	336	17	27	345	3 003	288	12 312
June	924	315	4 914	1 547	328	14	24	415	3 377	359	12 218
July	1 017	335	5 148	1 479	330	14	21	298	3 192	267	12 101
August	1 040	340	5 303	1 525	324	16	22	267	3 190	319	12 346
September	911	311	4 822	1 256	293	15	20	304	2 709	245	10 887

⁽a) Includes commitments to refinance loans where the principal purpose is for alterations and/or additions to dwellings.



PERSONAL FINANCE.....

	New motor cars and	Used motor cars and	Motor	Other motor		Commercial	Lease	
	station wagons	station wagons	cycles	vehicles	Total	finance	finance	Total
	Station Wagons	Station Wagons	cycle3	vernoies	rotar	manec	mance	rotar
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2000	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • •	• • • • •
July	300	412	13	45	770	389	169	1 328
August	454	507	17	51	1 028	477	197	1 702
September	329	425	16	44	814	418	171	1 404
October	328	451	17	48	843	367	173	1 383
November	350	476	17	47	889	425	185	1 498
December	342	427	15	49	833	446	318	1 597
2001								
January	326	472	13	39	850	377	174	1 400
February	301	442	13	52	808	402	172	1 381
March	361	487	15	53	916	446	208	1 570
April	307	414	13	39	773	464	192	1 430
May	355	496	16	51	918	477	199	1 594
June	351	438	15	63	868	711	292	1 870
July	343	439	15	54	851	566	238	1 655
August	328	458	19	68	874	610	249	1 733
September	279	389	16	59	742	557	199	1 499
	(a) Excludes revo	lving credit facilities.						



LEASE FINANCE COMMITMENTS FOR MOTOR VEHICLES: Original

		MOTOR CARS & STATION WAGONS		LIGHT TRUCKS		HEAVY TRUCKS		
	New	Used	New	Used	New	Used	Other motor vehicles	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2000	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •
July	104	30	10	3	9	8	5	169
August	123	32	13	3	15	5	5	197
September	103	29	11	3	15	5	6	171
October	105	30	9	2	17	6	4	173
November	108	36	11	3	11	9	6	185
December	116	35	13	3	21	12	117	318
2001								
January	104	35	10	2	11	4	7	174
February	92	41	14	3	7	6	10	172
March	110	57	12	3	9	7	11	208
April	98	38	14	2	16	7	17	192
May	103	51	12	3	7	12	12	199
June	139	58	25	6	28	9	26	292
July	124	57	16	4	17	4	16	238
August	125	74	17	4	13	2	14	249
September	111	52	13	3	9	3	9	199

COMMERCIAL FINANCE(a).....

	Transport equipment(b)	Other plant and equipment	Total	Lease finance	Total
Month	\$m	\$m	\$m	\$m	\$m
2000	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • •
July	35	147	182	234	416
August	41	328	369	274	643
September	38	279	317	290	608
October	43	264	307	260	567
November	57	316	373	293	666
December	47	249	296	494	790
2001					
January	41	221	262	253	515
February	46	222	268	253	522
March	39	357	396	294	690
April	47	196	243	248	492
May	47	322	369	281	650
June	70	398	468	437	905
July	47	287	334	358	692
August	64	278	342	320	662
September	73	317	389	293	683

⁽a) Excludes revolving credit facilities. (b) Excludes motor vehicles, see table 9.



LEASE FINANCE COMMITMENTS FOR PLANT AND EQUIPMENT: Original

	Transport equipment(a)	Construction and earthmoving equipment	Agricultural machinery and equipment	Manufact- uring equipment	Electronic data processing equipment	Office machines	Shop and office furniture, fittings and equipment	Other goods	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2000	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • •	• • • • •
July	7	15	10	23	84	45	22	28	234
August	5	16	13	24	106	44	26	39	274
September	5	18	14	35	100	53	23	44	290
October	2	12	19	22	97	46	30	33	260
November	7	26	17	18	100	57	25	42	293
December	10	14	11	24	249	55	71	61	494
2001									
January	4	18	18	11	119	36	19	29	253
February	9	21	15	31	88	46	17	27	253
March	6	21	17	36	101	55	23	36	294
April	5	11	18	15	80	59	25	34	248
May	6	16	19	33	77	59	26	45	281
June	16	30	42	43	129	58	36	83	437
July	7	19	15	34	158	46	31	49	358
August	5	15	10	27	134	54	21	54	320
September	7	12	12	19	116	61	25	42	293

⁽a) Excludes motor vehicles, see tables 9 and 10.

EXPLANATORY NOTES

INTRODUCTION

- **1** This publication presents statistics of finance commitments made by significant lenders for the purposes of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance.
- **2** *Secured housing finance for owner occupation* is secured finance to individuals for the purchase or construction of dwellings for owner occupation, and for alterations and additions to existing owner occupied dwellings. Refinancing involving a change of lender is also included.
- **3** *Personal finance*, other than secured housing finance for owner occupation, is finance provided to individuals for their personal, non-business, use. Both fixed loans and revolving credit finance are included.
- **4** *Commercial finance* is finance provided to individuals and corporations for business or investment purposes, including for the construction or purchase of dwellings for rental or resale. Fixed loans, revolving credit and commercial hire purchase are included.
- **5** *Lease finance* includes finance and leverage leases. Operating lease finance statistics, although excluded from these lending finance statistics, are available from the ABS for a charge.
- **6** Finance commitments made by the following types of lenders are included:
- Banks
- Permanent building societies
- Credit unions/co-operative credit societies
- Life or general insurance companies
- General government enterprises
- Superannuation funds
- Securitisers of mortgage assets (wholesale lenders) which provide funds to borrowers through a retail intermediary (e.g. mortgage originators)
- Other corporations registered under the *Financial Corporations Act 1974*.
- 7 The statistics cover all bank commitments, and all commitments for secured housing finance for owner occupation made by permanent building societies. Of the remaining commitments, the largest lenders for each of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance are covered, so that when calculated separately for each of the four broad categories of purpose finance, at least 95% of Australia-wide finance commitments and at least 90% of each State's finance commitments are covered. While many lenders other than banks are not covered, at least 70% coverage is maintained for all published lender types (including the Other Lenders series and Other Lessors series).
- **8** An annual collection is conducted to maintain and update the survey coverage. New lenders are included as their lending for any of the four categories of finance becomes sufficiently large.

SCOPE

COVERAGE

EXPLANATORY NOTES

COVERAGE continued

- **9** From June 2001, the statistics for:
- secured housing finance for owner occupation cover all commitments by banks and permanent building societies, and commitments by all other lenders which provided more than \$50 million for housing finance in 2000;
- personal finance cover all commitments by banks, and commitments by all other lenders which provided more than \$96 million for personal finance in 2000:
- commercial finance cover all commitments by banks, and commitments by all other lenders which provided more than \$472 million for commercial finance in 2000:
- lease finance cover all commitments by banks, and commitments by all other lenders which provided funds of more than \$37 million for lease finance in 2000.

Additional smaller lenders are also covered where it is necessary to maintain collection coverage (as specified in paragraph 7).

REVISIONS

- **10** Revisions to previously published statistics are included in the publication as they occur.
- **11** Changes in the classification of lenders (e.g. the conversion of a permanent building society to a bank) are reflected in the Type of Lender series from the month of such changes. Data for earlier periods for such lenders are not reclassified. Details of the establishment of new banks are published in the Reserve Bank of Australia's monthly *Bulletin* in the section on Technical Notes to Tables.

SEASONAL ADJUSTMENT

12 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation and 'trading day effects'. A 'trading day effect' reflects the varying amounts of activity on different days of the week and the different numbers of days of the week in any month (i.e. the number of Sundays, Mondays, etc.). This effect may be partly caused by the reporting practices of the lenders. Adjustment is also made for Easter which may affect the March and April estimates differently. Seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. a change in interest rates) from the series.

TREND ESTIMATES

- 13 Smoothing seasonally adjusted series reduces the impact of the irregular component of the seasonally adjusted series and creates trend estimates. These trend estimates are derived by applying a 13 term Henderson-weighted moving average to all but the last six months of the respective seasonally adjusted series. Trend series are created for the last six months by applying surrogates of the Henderson moving average to the seasonally adjusted series. For further information, refer to *Information Paper: A Guide to Interpreting Time Series—Monitoring Trends: An Overview* (Cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on Canberra 02 6252 6345 or by email at *timeseries@abs.gov.au*.
- **14** While the smoothing technique described in paragraph 13 enables trend estimates to be produced for the latest few months, it does result in revisions to the trend estimates as new data become available. Generally, revisions become smaller over time and, after three months, usually have a negligible impact on the series. Changes in the original data and re-estimation of seasonal factors may also lead to revisions to the trend.

EFFECTS OF ROUNDING

15 Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

EXPLANATORY NOTES

ABS DATA AVAILABLE ON REQUEST

- **16** Estimates for months prior to those shown in this publication and more detailed series are available. There will be a charge for the provision of such data.
- **17** Detailed data are also available from AusStats, a subscriber service of on-line time series in spreadsheet format. To subscribe, or for more information, contact the ABS National Information and Referral Service on 1300 135 070.

RELATED PUBLICATIONS

- **18** Users may also wish to refer to the following ABS releases:
- Finance, Australia (Cat. no. 5611.0)
- Housing Finance for Owner Occupation, Australia (Cat. no. 5609.0)
- Assets and Liabilities of Australian Securitisers (Cat. no. 5232.0.0.40.001)
- Annual Statistics for Financial Institutions (Cat. no. 5661.0.40.001)
- Building Approvals, Australia (Cat. no. 8731.0)
- Building Activity, Australia: Dwelling Unit Commencements (Cat. no. 8750.0)
- Private New Capital Expenditure and Expected Expenditure, Australia (Cat. no. 5625.0)
- New Motor Vehicle Registrations, Australia: Preliminary (Cat. no. 9301.0)
- **19** In addition, the Reserve Bank of Australia produces the monthly *Reserve Bank of Australia Bulletin* and the Australian Prudential Regulation Authority (APRA) publishes a range of finance statistics on its web site <www.apra.gov.au>

SYMBOLS AND OTHER USAGES

- m million
- n.a. not available
- n.e.c. not elsewhere classified
- n.p. not available for publication but included in totals where applicable
- n.y.a. not yet available
- . . not applicable

GLOSSARY

Agricultural machinery and equipment

Includes tractors, tillage implements, seeding, planting and fertilising equipment, agricultural mowers, harvesters, etc.

Alterations and additions

Comprises all structural and non-structural changes which are integral to the functional and structural design of a dwelling. Examples are garages, carports, pergolas, reroofing, recladding, etc. Alterations and additions do not include swimming pools, ongoing repairs, or maintenance and home improvements which do not involve building work.

Commitment

A firm offer of finance. It either has been, or is normally expected to be, accepted. Commitments accepted and cancelled in the same month are included. Commitments to non-residents are excluded.

Construction and earth moving equipment

Includes concrete mixers and pumpers, dozers, graders, mobile cranes, crawler tractors, dumpers, road rollers, earth packers, scarifiers, rippers, etc.

Construction of dwellings

Comprises commitments made to individuals to finance, by way of progress payments, the construction of owner occupied dwellings.

Debt consolidation

For personal finance, comprises commitments whose principle purpose is to consolidate and pay out amounts owing by the borrower to third parties.

Dwelling

A single self-contained place of residence such as a detached or semi-detached house, a terrace house, a flat, home unit, town house, etc. which includes bathing and cooking facilities.

Electronic data processing equipment

Includes computers, computer peripherals, data entry devices, word processing machines, etc.

Established dwelling

A dwelling that has been completed for 12 months or more prior to the lodgement of a loan application, or has been previously occupied.

Finance lease

Refers to the leasing or hiring of tangible assets under an agreement, other than a hire purchase agreement, which substantially transfers from the lessor to the lessee all the risks and benefits incident to ownership of the asset without transferring the legal ownership.

Fixed loan facilities

Generally involve:

- a commitment for a fixed amount for a fixed period for a specific purpose;
- a schedule of repayments over a fixed period; and
- repayments which reduce the liability of the borrower but do not act to make further finance available.

Heavy trucks

Comprises all vehicles with a gross combination mass rating in excess of 3.5 tonnes, including prime movers registered without trailers.

Light trucks

Comprises vehicles constructed primarily for the carriage of goods which do not exceed 3.5 tonnes gross vehicle mass such as utilities, panel vans, trucks, cab-chassis, forward control vans and four-wheel drives used to carry goods.

Manufacturing equipment

Includes all plant and equipment used in the manufacture of goods except motor vehicles such as forklifts, work trucks and tractors.

Motor cars and station wagons

Includes cars, station wagons, four-wheel drive and forward control passenger vehicles with up to nine seats (including the driver).

GLOSSARY

Motor cycles Includes two and three wheeled motor cycles and mopeds, scooters and motor

cycles with side cars.

Newly erected dwelling A dwelling that has been completed within 12 months of the lodgement of a loan

application, and the borrower will be the first occupant.

Office machines Includes telephone systems (including PABX equipment), facsimile machines,

cash registers, photocopiers, etc.

Purpose The purpose of the loan is that specified by the borrower. Where possible

multiple purpose loans are split and each component is reported in the appropriate purpose category. Otherwise the whole loan is classified to the major

purpose.

Refinancing For personal and commercial finance, represents a commitment to refinance an

existing loan. For secured housing finance, only those loans where the refinancing lender is not the original lender and the security is unchanged are included. The refinancing of a loan to fund a change of residence is treated as a

new lending commitment.

Revolving credit facilities Generally have the following characteristics:

 a commitment for a credit or borrowing limit is given for a specific period after which the commitment is reviewed;

- the extent of the borrowing used at any time during the period may be for any amount up to the authorised limit; and
- repayments (other than of charges and interest) made during the period reduce the extent of the borrowing used and thereby increase the amount of unused credit available up to the authorised limit. Examples include credit cards, lines of credit and approved overdrafts.

Secured credit limits Includes overdrafts, lines of credit, credit cards, etc. backed by a mortgage or

other assets owned by the borrower.

Secured housing finance All secured commitments to individuals for the construction or purchase of dwellings for owner occupation, regardless of type of security. Commitments for

housing that will be occupied by persons other than the owner(s) are excluded.

Total credit limits at end of Comprises total approved credit limits available at the end of the reference month. In principle, this can be derived by adding new and increased lending

month. In principle, this can be derived by adding new and increased lending commitments during the period less cancellations and reductions of credit limits during the period to the balance of credit limits at the end of the previous period. In practice, however, revisions and other adjustments such as the transfer of an

existing fixed credit facility will mean that such a derivation is inexact.

Wholesale finance Comprises finance for the purchase of goods by retailers and wholesalers.

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